Exhibit 3

1	FEDERAL TRADE COMMISSION	
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3	In the Matter of:)	
4	AMAZON.COM, INC.) No. 2123	050
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6		
7	Investigational Hearing	
8	JAMIL A. GHANI	
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11	Federal Trade Commission Henry M. Jackson Federal Build 915 Second Avenue, Suite 289	
12	Seattle, Washington	0
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22		
23	DATE: November 16, 2022	
24	REPORTED BY: Wade J. Johnson, RPR CCR No.: 2574	
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Ghani

Amazon.com, Inc.

11/16/2022

- 1 A. There were a couple reasons why it was
- 2 postponed, one of which was we had had a lot of
- 3 organizational change on the Prime team, and so there
- 4 was just people getting up to speed, and it takes time
- 5 for people to get work done. So we weren't ready.
- 6 We also, between Llew and I, felt like we
- 7 needed to have time for his team and my team to work
- 8 together more productivity and more closely to come
- 9 forward to the senior leadership team with topics that
- 10 warranted their time because he and I were, as we
- 11 discussed in the previous exhibits, largely aligned on
- 12 this difficult balance, but aligned on working together
- 13 to try to work through it.
- 14 Q. So was there a memorandum prepared for the
- 15 meeting that we're discussing, the meeting with
- 16 Mr. Clark?
- 17 A. The ultimate meeting?
- 18 Q. Yes.
- 19 A. I believe so, yes.
- O. One memorandum or more than one?
- 21 A. I can't recall exactly when the meeting
- 22 finally took place. I know there was, at a minimum, a
- 23 document. We tend to have documents for all of our
- 24 meetings.
- Q. Was one of the documents that you discussed at

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- 1 the meeting with Mr. Clark a later version of the draft
- 2 memoranda that's attached to Exhibit 14?
- 3 A. It's a long document, so you'll forgive me.
- 4 I'm sorry.
- 5 MR. HALL: Counsel, could I have that
- 6 question read back.
- 7 MR. COHEN: Yes.
- 8 (The previous question was
- 9 read back.)
- 10 MR. HALL: I want to caution the witness.
- I believe that the meeting that's under discussion now
- is a privileged meeting that included counsel. And so
- 13 to the extent your answer to this question about the
- 14 materials supporting that meeting would be a part of
- 15 those privileged discussions, I would instruct you not
- 16 to answer.
- 17 A. So this document was prepared and nearly
- 18 finished. And to my recollection, we decided not to
- 19 have the meeting in February. We had a later meeting,
- the work product of which was not this document.
- 21 Q. One quick question about this document. The
- third page or the second page of the memo, 4109.
- 23 A. 4109, yes.
- Q. There's a comment where the commenter is JAG1.
- 25 Are you JAG1?

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- 1 A. I don't know for certain what my -- my
- 2 initials are Jamil Asad Ghani. I don't know. I
- 3 haven't checked my Word settings.
- Q. Can you spell your middle name, please.
- 5 A. A-s-a-d.
- 6 O. That comment reads, "Unnecessary to state that
- 7 this that way (sic.) reads accusatory."
- 8 Have I read that correctly?
- 9 A. That is what I wrote, yes.
- 10 Q. And the line you've crossed out previously
- 11 said Consumer Engagement, CE, has actively tracked
- 12 these issues since 2016 through the shoppers
- 13 frustration program and has raised these issues to
- 14 Prime leadership." Did I read that correctly?
- 15 A. That is what the line says.
- 16 Q. What do you believe was accusatory about the
- 17 line you removed?
- 18 A. The impression that that line left with me was
- 19 that Consumer Engagement was raising these concerns to
- 20 Prime leadership and we weren't doing anything about
- 21 it, which was not true.
- Q. Who was the original author or the primary
- 23 author of this memo if you know?
- 24 A. I believe it was authored between Nikki
- 25 Baidwan and Ben Hills, Benjamin Hills.

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1 CERTIFICATE 2 STATE OF WASHINGTON) SS 3 COUNTY OF KING) 4 5 I, the undersigned Washington Certified Court Reporter, pursuant to RCW 5.28.010, authorized to administer oaths and affirmations in and for the State 6 of Washington, do hereby certify: That the foregoing Investigational Hearing of the witness named herein was 7 taken stenographically before me and reduced to a typed format under my direction; 8 9 That I am not a relative or employee of any attorney or counsel or participant and that I am not financially or otherwise interested in the action or 10 the outcome herein; 11 That the Investigational Hearing, as transcribed, is a full, true and correct transcript of 12 the testimony, including questions and answers and all 13 objections, motions and examinations and said transcript was prepared pursuant to the Washington Administrative Code 308-14-135 preparation guidelines. 14 15 Wade J. Johnson, Certified Court 16 Reporter 2574 for the State of 17 Washington residing at Seattle, Washington. My CCR certification expires on 18 09/18/23. 19 20 21 22 23 24 25